

GREEN TECHNOLOGIES TRADE MISSION TO VIETNAM

NOVEMBER 24 - 27, 2015

15 European companies will be selected



Energy Efficiency



Water Management



Renewable Energy



Waste Management

The mission will include sector experts presentations, individual B2B meetings and a three-day business exhibition on our European Pavilion held on 25 - 27 November, 2015

WHY SHOULD YOU JOIN?

THE KEY SECTOR OF THE VIETNAMESE ECONOMY:

Vietnam - An emerging market:

- Population: 93.5 million
- Major cities: Hanoi (capital) 3 million & Ho Chi Minh City 6.4 million
- GDP growth: 5.09% in 2014
- GDP: \$171.39 billion dollars in 2014
- GDP Per Capita: 1910,5 USD in 2013
- Inflation rate: 4% in 2014
- Medium age: 29.2 in 2014
- Coastline: 3,444 km
- High potential of solar energy (300 days per year)

- Strong government support to increase:
 - Share of renewable energy in total commercial primary energy to 11% in 2050
 - Share of electricity generated from renewable resources from 3.5% to 6% in 2030
- in following sectors:
 - Biomass
 - Biogas
 - Solar power
 - Wind power
- Further needs for waste management (hazardous healthcare waste) and water treatment

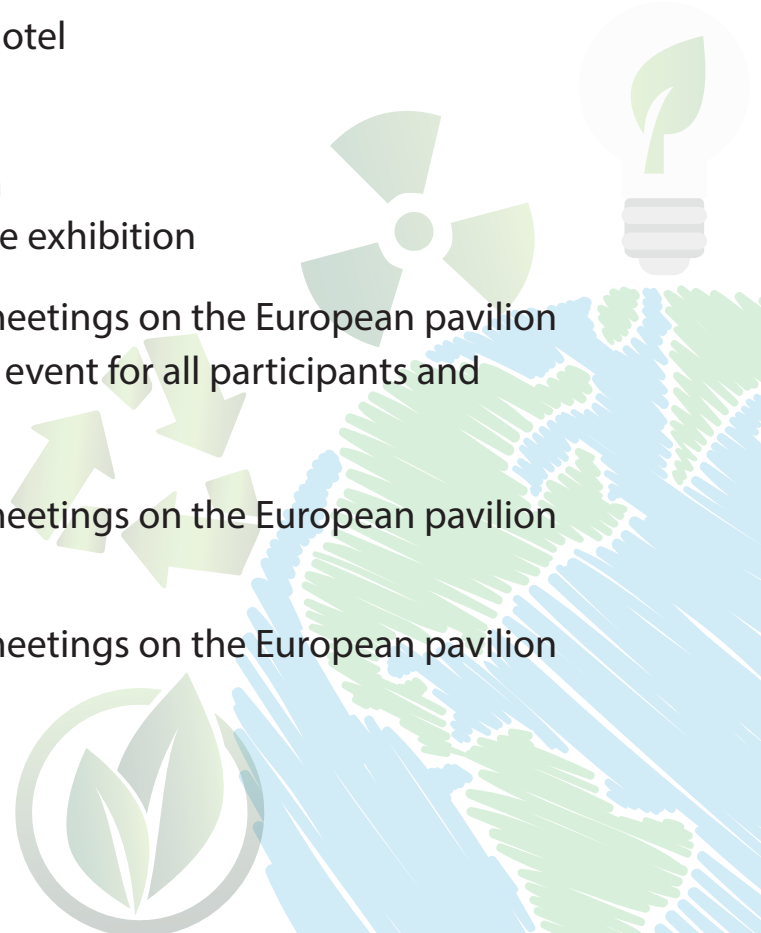


Our offer to answer your needs:

- Selection of your company based on your specifications (provided by your company), your application form and commercial documents & a phone interview in order to better understand your project in Vietnam
- Set-up of a list of targeted and qualified contacts following the information shared with a multilingual business team
- EVBN & its partners in Vietnam will introduce your company to their business networks
- Organization of a B2B tailored agenda with interested players with three-day exhibition on the European Pavilion on “Vietwater and Renewable Energy exhibition” in Hanoi
- Logistic support of your mission: accomodation booking, translation service, etc.
- An extremely advantageous price subsidized at 43%

The program:

Mon, Nov 23	Arrival in Hanoi / Check-in at hotel
Tue, Nov 24	Morning: Information session Lunch time: Networking lunch Afternoon: Booth set-up on the exhibition
Wed, Nov 25	Exhibition with tailored B2B meetings on the European pavilion Evening: Networking evening event for all participants and European exhibitors
Thu, Nov 26	Exhibition with tailored B2B meetings on the European pavilion Afternoon: Seminar sessions
Fri, Nov 27	Exhibition with tailored B2B meetings on the European pavilion Closing the exhibition



Participation fee: 2,890 EUR per company, for 1 person

Participation fee:

SUBSIDY OF 43%

	Your contribution (€)	EVBN contribution (€)
Accommodation for 5 nights in 5* or 4* hotel	200	300
Tailored B2B meeting's organization	700	600
Exhibition booth in the European Pavilion for 3 days including the set-up	1,590	900
Interpreter for B2B, visits, etc	150	150
Welcoming seminar – Information session Networking lunch on Tuesday, Nov 24 Networking evening event on Wednesday, Nov 25 Booklet presenting the European Pavilion's exhibitors Food & Beverage provided for the participants on the exhibition Logistic coordination	250	250
TOTAL COST	€ 2,890	€ 2,200
International flights (estimated)	600 - 900	0
Visa (estimated)	75	0
Personal expenses	-	0

Application & Registration process

Friday, Jul 31 2015

Application deadline

Application form to be sent to EVBN together with commercial materials

Monday, Aug 31 2015

Final selection

EVBN selects 15 European companies for the mission

Friday, Sep 11 2015

Registration deadline

Selected candidates are requested to:

- Pay deposit
- Provide company profile and expectations for Vietnamese market



Important notes:

- The European Pavilion will be a large open space equally shared between exhibitors. Please contact us for any special request or demand which will be separately quoted (technical file will be provided)
- EVBN cannot guarantee a specific number of meetings or be held responsible for the information provided by prospects or for the outcomes of business talks engaged with potential partners
- **Cancellation policy:** deposit refund can only be made if cancellation is notified to EVBN in writing **before September 28, 2015**

Payment Condition:

- 75% deposit payment **before Friday, September 11, 2015**
- 25% balance payment two weeks before the mission

EVBN Bank Details:

- Account name: CCIFV - EVBN
- Account number: 00060-002160-500-61 (EUR)
- Bank name: BNP Paribas Ho Chi Minh city Branch
- Bank address: Suite 504, Saigon Tower, 29 Le Duan, District 1, HCMC, Vietnam
- Swift code: BNPAVNV

Contact information

Ms Thanh-Cao NGUYEN
Events & Communications Manager
events@evbn.org
+84 (0)8 3823 9515, ext: 106

