

**DOMANDA DI PARTECIPAZIONE AL  
WORKSHOP CON OPERATORI ESTERI DEL SETTORE FOOD IN EMILIA-ROMAGNA  
BOLOGNA, 11 LUGLIO 2017**

da inviare **entro e non oltre il 20 giugno 2017** via mail alla propria Camera di commercio

<b>1. COMPANY NAME</b>		
ADDRESS		
ZIP CODE	CITY	PROV
FAX	PHONE	
WEBSITE	E- MAIL	
CONTACT PERSON		

**2. COMPANY PRODUCTION**

<input type="checkbox"/> CHEESE	<input type="checkbox"/> CHARCUTERIE	<input type="checkbox"/> OLIVE OIL	<input type="checkbox"/> VINEGAR	<input type="checkbox"/> FRESH MEAT
<input type="checkbox"/> FRESH PRODUCE (FRUIT AND VEGETABLE)	<input type="checkbox"/> ORGANIC PRODUCT	<input type="checkbox"/> PASTA	<input type="checkbox"/> COFFEE	
<input type="checkbox"/> CHOCOLATE				
<input type="checkbox"/> OTHER PRODUCTS:	_____			

**3. DESCRIPTION OF THE COMPANY (dimension, characteristics, philosophy, etc.)**

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**4. AWARDS OR CERTIFICATIONS (if any)**

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## 5. COMPANY INFORMATION

START OF ACTIVITY:	TOTAL EMPLOYEES: EMPLOYEES IN THE COMMERCIAL DEPARTMENT:
TURNOVER (in Euro): 2016 _____	EXPORT TURNOVER (%) % 2016 _____
FOREIGN LANGUAGES :	
PROMOTIONAL MATERIAL IN ELECTRONIC FORMAT AVAILABLE IN ENGLISH:	

## 6. PRODUCT DESCRIPTION

PRODUCT	NOTE

## 7. COMMERCIAL PROFILE

<u>MAIN FACTORS OF COMPETITIVENESS OF TOUR COMPANY</u>			
<input type="checkbox"/> Quality	<input type="checkbox"/> Price	<input type="checkbox"/> Brand name/Presentation	
<input type="checkbox"/> Range of products	<input type="checkbox"/> Technology		
<input type="checkbox"/> Other (please specify) _____			
<u>DO YOU EXPORT</u>			
<input type="checkbox"/> No	<input type="checkbox"/> Yes		
<input type="checkbox"/> In which countries do you export? _____			
<u>MAIN CHANNELS OF YOUR INTEREST</u>			
_____			
_____			
<u>YOUR FOOD PRICE BAND OF INTEREST</u>			
<input type="checkbox"/> HIGH	<input type="checkbox"/> MEDIUM	<input type="checkbox"/> MEDIUM-LOW	<input type="checkbox"/> LOW

**YOUR PRESENCE IN FOREIGN MARKETS**

- |  |  |   |  |
|--|--|---|--|
| <input type="checkbox"/> Direct                | <input type="checkbox"/> Franchising   | <input type="checkbox"/> Representative       | <input type="checkbox"/> Main Distribution |
| <input type="checkbox"/> License               | <input type="checkbox"/> Joint venture | <input type="checkbox"/> Importer/Distributor |  |
| <input type="checkbox"/> Other (specify) _____ |  |   |  |

**8. RELATING TO THE WORKSHOP**

**COUNTRIES OF YOUR INTEREST**

- |  |   |                                      |                                   |
|--|---|--------------------------------------|-----------------------------------|
| <input type="checkbox"/> Austria             | <input type="checkbox"/> Belgio               | <input type="checkbox"/> Germania    | <input type="checkbox"/> Olanda   |
| <input type="checkbox"/> Regno Unito         | <input type="checkbox"/> Repubbliche Baltiche | <input type="checkbox"/> Scandinavia | <input type="checkbox"/> Svizzera |
| <input type="checkbox"/> Emirato Arabi Uniti | <input type="checkbox"/> Kuwait               | <input type="checkbox"/> Qatar       |                                   |

**COUNTRIES YOU DO NOT WANT TO MEET**

- |  |   |                                      |                                   |
|--|---|--------------------------------------|-----------------------------------|
| <input type="checkbox"/> Austria             | <input type="checkbox"/> Belgio               | <input type="checkbox"/> Germania    | <input type="checkbox"/> Olanda   |
| <input type="checkbox"/> Regno Unito         | <input type="checkbox"/> Repubbliche Baltiche | <input type="checkbox"/> Scandinavia | <input type="checkbox"/> Svizzera |
| <input type="checkbox"/> Emirato Arabi Uniti | <input type="checkbox"/> Kuwait               | <input type="checkbox"/> Qatar       |                                   |

**FOREIGN COUNTRY SOLE AGENCIES**

\_\_\_\_\_

\_\_\_\_\_

L'IMPRESA, PER ACCETTAZIONE

Data .....

Timbro dell'impresa e firma del legale rappresentante

**Qualora non timbrata e firmata la scheda verrà considerata nulla.**

**Informativa ai sensi dell'art. 13 del D. Lgs. 196/03  
"Codice in materia di protezione dei dati personali"**

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