

enterprise europe

Company Profile

A. Description of the company

Name of the company:	ConTraTo	
Address:		
City:	Leipzig	
Postal Code:	04275	
Street:	Fichtestrasse 47	
Country:	Germany	
Web Address:		
Contact person:		
Title:	Mr.	
First Name:	René	
Family Name:	Martin	
Position in the company:	Managing director / principal	
Telephone Number:	+49 171 2682115	
Fax Number:	+ 3212 171 2682	
E-Mail Address:	martin@contrato-online.de	
Year established:	2007	
Turnover in million Euro (€):		
	<input checked="" type="checkbox"/> Up to 2	<input type="checkbox"/> 2 – 10
	<input type="checkbox"/> 10 – 50	<input type="checkbox"/> More than 50
Number of employees:		
	<input checked="" type="checkbox"/> 1 – 9	<input type="checkbox"/> 10 – 49
	<input type="checkbox"/> 50 – 249	<input type="checkbox"/> 250 or more
Activity codes (NACE-Code):	D 35.1	

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Contact language(s)	<input type="checkbox"/> English	<input checked="" type="checkbox"/> Other (specify) German
Certification / quality standard:	<input type="checkbox"/> None <input type="checkbox"/> ecoaudit	<input type="checkbox"/> ISO9000 <input checked="" type="checkbox"/> Other (specify) CE, R.IEA
Company's current products / activities, particularly with regards to the co-operation request (main products, services, core activities):	renewable energy – micro water power stations and electric power plant container	
Already engaged in trans-national cooperation:	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
Percentage of trans-national activity: (defined as approximate of turnover)	<input type="checkbox"/> 0% - 9% <input checked="" type="checkbox"/> 50% or more	<input type="checkbox"/> 10% - 49%

B. Cooperation Proposal

Type of cooperation:		
Trade intermediary services (agent, representative, distributor)	<input type="checkbox"/> Offered	<input checked="" type="checkbox"/> Required
Franchise	<input type="checkbox"/> Offered	<input type="checkbox"/> Required
Transport / logistics	<input type="checkbox"/> Offered	<input type="checkbox"/> Required
Joint venture	<input type="checkbox"/> Offered	<input checked="" type="checkbox"/> Required
Merger or exchange of shares	<input type="checkbox"/> Offered	<input type="checkbox"/> Required
Sale / acquisition of a complete company or a part of it	<input type="checkbox"/> Offered	<input type="checkbox"/> Required
Reciprocal production	<input type="checkbox"/> Offered	<input type="checkbox"/> Required
Subcontracting / outsourcing activities	<input type="checkbox"/> Offered	<input type="checkbox"/> Required

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Target countries:	Italy (as well as other European countries, Mexico, Chile, Tunesia, Egypt, Armenia)
Full description: (specification of cooperation requested / offered)	German company acting as distributor of a German producer of micro water power stations is looking for partners interested in the distribution and installation of the micro water power stations in their countries in order to supply decentralised and distant locations near rivers with renewable energy. In case of an indicated demand in micro water power stations in a country the establishment of a Joint Venture for the production of the stations in place is planned.
Description of the main advantage the company could offer to a potential partner:	The Company ConTraTo - short version for connecting Trade and Tourism - links different industries. The company has a world wide specialized network and collaborates with global and local leaders. ConTraTo offers a high efficient, innovate product for the decentralized, self-sufficient, sustainable electric power supply. The micro water power station will help to rise life quality of its users and allows the provision of energy even in distant regions.

C. Profile of the required partner:

Type of partner:	<input checked="" type="checkbox"/> Company
	<input checked="" type="checkbox"/> Other (specify) NGOs, local administrations
Field of activities of the potential partner:	<input type="checkbox"/> Manufacturing
	<input checked="" type="checkbox"/> Trade (buying / selling) <input checked="" type="checkbox"/> Services Intermediaries to local

network

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		administrations/ NGOs
Number of employees of the potential partner:	<input checked="" type="checkbox"/> 1 – 9 <input checked="" type="checkbox"/> 50 – 249	<input checked="" type="checkbox"/> 10 – 49 <input checked="" type="checkbox"/> 250 or more
Trans-national cooperation experience of the potential partner:	<input checked="" type="checkbox"/> No preference <input type="checkbox"/> Required	<input type="checkbox"/> Preferred
Expected input / characteristics of the partner (description of what is being expected from the potential cooperation partner) :	Good knowledge of local energy market and needs for decentralised energy solutions; high-quality contacts, self-assertation and independent work style to distribute and/or install the micro water power stations	