



Brief Cooperation Profile

for Cosmoprof 2017 Bologna Company Mission

Company name: Escargot De Crete

This confidential document is a basis to understand better your business and your goals on the Italian market. The accuracy of your answers will be served to set your appointment.





A unit of the Foundation for Research & Technology - Hellas (FORTH)



I - <u>PROFILE</u>		
Activity	COSMETICS MANUFACTURER	
Adress	Latzimas, P.O. 74100 Rethymno, Crete, Greece	
Phone number	+30 28340 93155 and +30 6949074551	
E-mail	panacea3cream@gmail.com	
Web	www.panacea-3.com	
Contact Person	Ioannis Galanis	

Total number of employees: 6 Including export department: 10

II – <u>COMPANY ACTIVITY</u>

Description of your activity:

The Escargot de Crete for 12 years has its own farms snail Helix Aspersa in Crete, which produces innovative products both in the food industry and in the cosmetics. We are a small-scale Cosmetics Manufacturer. The base of our products is the snail secretion filtrate. Our cosmetic line is PANACEA-3 includes 4 products: face cream, face serum, hand cream and body cream. Our products meet the highest industry standards and created using the latest technologies and advancements and are 100% natural.

Are your products subject to specific standards? If so, which ones?

Our products has been notified in the CPNP, there is no need for any further notification at national level within the EU. The Cosmetic Products Notification Portal (CPNP) is a notification system created for the implementation of Regulation (EC) No 1223/2009 on cosmetic products.

Our snail secretion filtrate have SDS (Safety Data sheet).



III – <u>CURRENT POSITION ON MARKETS</u>

Concerned fields :	Application(s) of your product(s) / service(s):
Cosmetic industry Pharmacy industry	In the cosmetics and pharmacy sections

Products/services already exported:

Our products have already exported in several countries.

Exporting countries:

France, Cyprus, Austria, Bahrein



IV- PROFILE OF PARTNERS SOUGHT

DETAILED PROFILE OF PARTNERS TO MEET :

□Final clients
∞Importers
∞Distributors
∞Commercial agents
□Manufacturers of products equivalent to yours
∞Manufacturers for production under licence
∞Buying offices
□Suppliers

- <u>Type of Business Partnership:</u> Business cooperation offer
- Size of business partners sought:

Partners of any size willing to purchase our products are sought.

• Type of offered products:

Our product line (including face cream, face serum, hand cream and body cream base on the snail secretion filtrate) and snail secretion filtrate.

• Skill level and required technical specifications:

No need of special skills level and technical requirements.

• Forecast annual order quantities:

Partners having the dynamic to purchase the following quantities (on average) will be highly estimated:

at least 10.000 creams per year snail secretion filtrate (for pharmacy industry) more than 20 tons per year cosmetic line up to 300.000 items per year

Other:

