



## **Brief Cooperation Profile**

*for Cosmoprof 2017 Bologna Company Mission*

**Company name:**



## **I - PROFILE**

Activity	Retail sale of cosmetic in specialized stores
Address	Patriarchou Gregoriou E' 4 , Nea Penteli
Phone number	210.6822223
E-mail	pdavetas@hotmail.com
Web	www.fleur-parfumerie.gr
Contact Person	Akis Davvetas

Total number of employees: 10 Including export department: 10-15

## **II – COMPANY ACTIVITY**

### **Description of your activity:**

Based in Athens, we are in direct contact with the perfumers and production plants in Grasse in the South of France. We also work directly with the packaging suppliers and French designers. Our Fleur parfumerie team stands out through its expertise and unique know-how, which it uses to coordinate a number of external participants whose work is essential to the development of a fragrance.

We complete projects from fragrance idea to finished product, handling all manufacturing issues on behalf of the customer. We oversee the entire development process. The customer can be confident of receiving a scent suited to their market, a product made from first-class ingredients and a well-marketed fragrance with attractive packaging. The project on going and must be urgent.

### **Are your products subject to specific standards? If so, which ones?**

Fleur Parfumerie produces high quality products, following all European Union standards with certified procedures and rigorous standards as CPNP



### **III – CURRENT POSITION ON MARKETS**

**Concerned fields:**

**Application(s) of your product(s) / service(s):**

aesthetics

**Products/services already exported:**

Perfumes (eau de parfum) ,body lotion, body oil, luxury candles, essential oils

**Exporting countries:**

England, France, Germany, Italy, Spain, Austria, Netherlands



## IV- PROFILE OF PARTNERS SOUGHT

### DETAILED PROFILE OF PARTNERS TO MEET :

- Final clients
- Importers
- Distributors
- Commercial agents
- Manufacturers of products equivalent to yours
- Manufacturers for production under licence
- Buying offices
- Suppliers

- Type of Business Partnership:

Business cooperation offer

- Size of business partners sought:

Partners with 1-60 employees are sought.

- Type of offered products:

perfumes, body lotion, bodymilk, bodyoil, bodubutter, bodycream, handcream, aftershave, showergel, luxury candles, essential oils, reed diffuser

- Skill level and required technical specifications:

Large distribution channel or even better wholesaler/distributors for minimum MOQ 5000 items

- Forecast annual order quantities:

Minimum order quantities roughly 5.000 items

- Other: .....

